OIL & GAS IN NORTH AMERICA:

Recent Changes and their Geopolitical Consequences

Canada: A Resource Economy & its Discontents

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Outline

 Canada's oil & gas—economic and global context

• Developments, Issues & Discontents

 Canada – US energy relations: 'an on-and-off affair'

Natural resources share of Canada's GDP declining but Energy's share increasing

Canada: Natural resources, share of GDP

At constant 2007 prices



NBF Economy & Strategy, data from Statistics Canada

Canada's Export Shares 1870 - 2010 Increasing diversification



The Oil Sands: Resources & Reserves



Canada's Oil Sands in Global Oil Context

- ~168 billion barrels of bitumen reserves in the oil sands
 ~> 10% of bitumen resource in place
- >8 billion barrels recovered to date (60:40 mining : in situ)
- Current production ~2.0 mmb/d ~ 50:50 mining : in situ
- The 15 countries listed below represent >90% of the world's oil reserves



Source: IEA WEO 2012 based on Oil & Gas Journal and BP Statistical Review 2012; CAPP

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Oil production changes 2011-2035

WEO 2012 (2011-2035)

WEO 2013 (2012-2035)



Canada's gas resources have increased (2000 – 2010)



*Estimated Recoverable Marketable Gas; Source, CAPP after GSC, NEB & others

Changing Global Oil Import Needs



Source: IEA World Energy Outlook 2012, EIA

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6 months of unconventional hydrocarbons in Canada (2013)





The Issues

- A resource economy whose elites tend to oppose resource development
- Canada's oil & gas: high cost in a softening and competitive market
- Aboriginals ('First Nations') can stop resource development
- Natural Gas: Revenues down; west → east flows declining, US shale gas moving into central Canada market
- Industry: Access to capital (for some), labor & markets
- Market diversification but opposition inside & outside Canada, in particular in traditional US market

Value of Natural gas exports (1990 → 2012 \$CAD Billion/year)



Source: National Energy Board (2013)

Drilling industry impacted



Canadian LNG export projects proposed

- Kitimat LNG (Chevron, Apache)
 - 1.4 Bcf/d
 - Permits received; awaiting investment decision
- Douglas Channel LNG (BC LNG Export Co-operative)
 - 0.125 Bcf/d
 - Permits received
- LNG Canada (Shell, KOGAS, Mitsubishi, PetroChina)
 - 2.0 3.2 Bcf/d
 - Feasibility stage; applied for some permits
- Pacific Northwest LNG (Progress/Petronas, Japex)
 - 2.0 Bcf/d (Merger approval granted)
 - Completed feasibility, progressing to pre-FEED
- Nexen/Inpex
 - Conducting feasibility
- Prince Rupert LNG (BG Group)
 - 3.0 Bcf/d
 - Advancing feasibility, applying for permits
- AltaGas/Idemitsu Kosan
 - 0.27 Bcf/d
 - Conducting feasibility
- ExxonMobil/Imperial Oil (WCC LNG Ltd)
 - 4.0 Bcf/d
 - Applied for export licence
- Woodfibre LNG
 - 0.3 Bcfd
 - Applied for export licence

Expressions of interest to proceed with a project have also been made by; Woodside Petroleum & South Korea E&S



Total potential new demand ~ 13.0 Bcf/d

BC LNG: Not as simple as it might seem...

High gas supply cost

- 10s of 1000s of HF wells over decades in remote NE corner of province,
- New infrastructure to Greenfield coastal/fjord sites
- Labor supply for several concurrent large industrial projects
- Local people involvement critical to success
- BC Gov't rents still uncertain
- CO₂ emissions
- 'Window of opportunity'? Others competing for same market
- Price arbitrage?



Canadian Oil Sands (Bitumen and SCO) & Conventional Production



Canada Oil Production Outlook



Source: Canada's Energy Future: Energy Supply & Demand projects to 2035 – Energy Market Assessment NEB (2011)

Projected Canadian crude exports

(2000 → 2035 mmb/d)



Source: Canada's Energy Future: Energy Supply & Demand projects to 2035 - Energy Market Assessment NEB (2011)

The 'Bitumen Bubble'

THE GREAT CANADIAN DISCOUNT

Canadian heavy and light crude prices collapse compared to WTI

IN U.S. DOLLARS PER BARREL, NOV. 2011 - NOV. 2013



- Pipeline bottlenecks
- Refineries down
- Waiting on cokers
- Oil sands projects ramping up

| Chicago (\$Cdn) | |
|-----------------|-----------|
| Brent | \$ 116.19 |
| WTI | \$ 105.40 |
| CDN Par | \$ 98.04 |
| CDN Heavy | \$ 82.78 |

Average prices Oct 2013

SOURCE: BLOOMBERG NEWS

MIKE FAILLE / NATIONAL POST

WCSB Takeaway vs Supply Forecast



Access to Markets – Pipeline Expansions in Development



Crude by Rail Transport Costs





Source: Stats Canada, Peters & Co. Limited estimates.

~900 kb/d rail <u>loading</u> capacity operational & announced in Western Canada

PROCOR

Western Canada Crude Oil Rail Exports

Photo: R. Skinner Oct 22 2013



Canada – US Energy: an On-and-Off Affair

- 1940s: Canada builds Canol Pipeline to Alaska (WW II Pacific)
- 1950s: Canada expedites Trans-Mountain PL to PADD V (Korean War)
- 1960s: US imposes import restrictions; Canada's National Oil Policy to accommodate exports to US
- 1970s: Canada terminates export licenses; Northern Pipeline Treaty: Canada agrees to expedite ANGTS pipeline
- 1980s: Canada US Free Trade Agreement: US gets access & proportionality commitment to all Canadian O & G, while US reluctantly allows Canada access to 50 kb/d of US Oil.
- 1990s: NAFTA
- 2000s: Clean Energy Dialogue & alignment on GHG/Copenhagen
- 2010s: Hollywood 'Scientists' Energy Advisors to the White House